



Connectpoint Launches Its Next Chapter with Expanded Executive Leadership Team

Founder Rick Wood transitions to strategic role as Patton Gregg becomes President and CEO and the company strengthens its sales, operations, and customer-success leadership

GOLETA, Calif. — September 30, 2026 — Connectpoint®, an award-winning provider of solar-powered ePaper digital signage and other real-time passenger information solutions, today announced an expanded executive leadership structure designed to fuel the company’s continued growth, strengthen customer success, expand its presence across the public transportation industry, and pursue new market opportunities.

Rick Wood, Connectpoint’s founder and former Chief Executive Officer, will transition to the role of Strategic Advisor. **Patton Gregg** has been promoted to President and Chief Executive Officer. **Brian Beynon** has been promoted to Vice President of Field Operations and Customer Success. **Stefan Marks, AICP**, has been promoted to Vice President of Sales, and **Rahul Kumar** will be leading the Business Development efforts.

The expanded leadership structure brings together extensive expertise in business operations, public transportation, technology, sales and customer delivery. It will enable Connectpoint to strengthen its support for existing customers while pursuing new opportunities for its digital signage and passenger information solutions across the public transportation industry and in new businesses and markets.

Connectpoint now serves more than 50 transit agencies in 24 states, whose systems carry roughly 2 billion passenger trips a year—about 28% of all U.S. transit ridership. Through customized digital solutions and purpose-built hardware, Connectpoint partners with some of the largest transit agencies in the U.S., including **Pittsburgh Regional Transit**, Pittsburgh, PA; **King County Metro**, Seattle, WA; **TriMet**, Portland, OR; **VIA**, San Antonio, TX; **SEPTA**, Philadelphia, PA; **GCRTA**, Greater Cleveland, OH; **SMART**, SE Michigan; **RTCNS**, Las Vegas, NV; **FWTA**, Ft. Worth, TX; **GRTC**, Richmond, VA; **Seattle Streetcar**, Seattle, WA; and **Portland Streetcar**, Portland, OR.

Rick Wood Transitions to Strategic Advisor

Wood will remain actively involved with Connectpoint, advising the CEO and leadership team, supporting key customer and industry relationships, contributing to strategic initiatives and helping identify long-term growth opportunities. “Connectpoint was founded with a clear mission: to help transit agencies communicate more effectively with their riders through reliable, accessible and innovative technology,” said **Wood**. “I am

incredibly proud of what our team has built and of the trust our customers have placed in us. This transition allows me to remain closely involved in Connectpoint's strategic direction while giving Patton and the expanded leadership team the opportunity to lead the company into its next stage of growth. I have tremendous confidence in their experience, judgment and commitment to our customers."

Patton Gregg Appointed President and Chief Executive Officer

As President and CEO, **Gregg** will lead Connectpoint's overall business strategy and operations, including product innovation, organizational development, operational execution and the pursuit of new market opportunities.

Since joining Connectpoint, Gregg has worked across the organization to improve operational alignment, strengthen execution and support the company's growing customer base. His background in engineering, supply-chain management and business operations enables him to bridge complex technical requirements with practical business strategies and customer-focused execution.

"I am honored to lead Connectpoint and work alongside a team that is deeply committed to improving how transit agencies communicate with their riders," said **Gregg**. "Rick's vision and leadership built a company recognized for innovation, reliability and customer service. We will continue building on that foundation by expanding our capabilities, strengthening our partnerships and identifying new opportunities for sustainable growth."

Gregg brings a proven track record of improving operations, optimizing complex supply-chain systems and enhancing both efficiency and quality. Prior to joining Connectpoint, he spent more than 11 years with Moseley Associates Inc., a designer and manufacturer of digital transmission systems serving the telecommunications, radio and television broadcast industries, rising to the position of General Manager. Since 2018, he concurrently served as the Director of Operations for Moseley's parent company, Axxcss Wireless Solutions. Earlier in his career, Gregg served as a software engineer and project manager with AKELA, a developer and manufacturer of advanced radar systems and equipment for defense, law enforcement and security applications.

Brian Beynon Promoted to Vice President of Field Operations and Customer Success

In his expanded role, Beynon will oversee customer deployments, field operations, project delivery and customer-success initiatives. Beynon will serve as a key liaison among transit agencies, installation teams, fabrication partners and Connectpoint's internal departments. He will help ensure projects are properly structured, efficiently implemented and successfully completed while maintaining a consistent focus on customer satisfaction. Beynon brings more than a decade of project-management experience and a strong record of leading complex initiatives across multiple industries.

Stefan Marks Promoted to Vice President of Sales

As Vice President of Sales, Marks will lead Connectpoint's overall sales strategy, customer development and market-expansion initiatives. Marks brings approximately 30 years of experience in public transportation, including senior planning and operations positions with transit agencies as well as consulting experience supporting transportation organizations. His agency-side perspective and understanding of transit operations will help Connectpoint continue developing solutions that respond to the practical needs of agencies and their riders.

Rahul Kumar Joins Connectpoint to Lead Business Development

Kumar will direct Connectpoint's business development strategy, with responsibility for developing new customer relationships, supporting strategic accounts and pursuing market-expansion opportunities.

Kumar brings more than 25 years of public transportation experience spanning transit planning, operations, technology, business development and emerging mobility. He has contributed to transit-network redesign and modernization efforts in more than 25 cities and has held senior leadership roles focused on developing innovative, passenger-centered transportation solutions. His experience includes leading Innovate Mobility, a public-transit consultancy that helps agencies use data, technology and operational analysis to improve service. Kumar has also held senior positions with transportation and mobility organizations, supporting initiatives involving bus-network planning, bus rapid transit, microtransit, autonomous mobility, Mobility as a Service and digital transportation solutions. He has been recognized as one of *Mass Transit* magazine's "Top 40 Under 40."

About Connectpoint

Connectpoint® develops digital signage and real-time passenger information solutions for public transportation networks and smart-city applications.

Its portfolio includes solar- and AC-powered ePaper displays, LED signage, accessible text-to-speech technology, solar-powered lighting and a cloud-based content-management platform. Connectpoint's solutions help transportation agencies provide riders with timely arrival information, service alerts, schedules, maps, emergency messages, lighting and other essential communications at stops, stations and transit hubs. Connectpoint has powered thousands of ePaper digital signs for more than 50 transit agencies across 24 states.

Connectpoint has won multiple awards over the past **few** years for the Connectpoint Digital Bus Stop®, including the **IoT Transportation & Mobility Award** (2026); **METRO Innovation Award** (2025); Smart Cities **Smart 20 Award** — the 20 most transformative smart city projects in the world — in partnership with TriMet (2024); **IoT Smart City Solution Award** (2024); Smart Cities **Smart 50 Award** for the project "Seattle's King County Metro Improves Passenger Transit Experience with Connectpoint's Smart City Signage" (2023).

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